

Archway Computer Named DNSFilter Summit Partner of the Quarter for Q2 2021

Archway Computer

Archway Computer is the country's largest MSP focused exclusively on servicing independent insurance agents. Small and mid-size insurance agencies have stringent compliance requirements, and highly specific software and networking needs. Security is a top priority, but not something the average insurance agent has a ton of time for.

Enter Archway Computer. Their holistic knowledge of specialized software and industry compliance in all 50 states means they give their clients a competitive advantage through technology.

Risk Reduction

"With insurance, a breach of sensitive data is a really, really big deal," said Product Procurement Specialist, Walter Harry. "These can be existential events to an agency."

By using DNSFilter, Archway Computer is able to provide a strong first-line-of-defense against DNS-based threats, without any interruption to business operations.

"DNSFilter is not an optional part of our stack. It is something we include in the package for every IT client we work with."

Brad Ruben
CEO, Archway
Computer



Archway By The Numbers

1522 Devices protected by DNSFilter

95 Roaming clients deployed

742M Total requests resolved

970K Requests blocked

1M Threats identified by DNSFilter



Protecting Legacy Software and Hardware

Much of the software insurance companies use to do business dates back to the 1960's. So the importance of a product that "just works" was key. Within a few clicks, Archway Computer was routing DNS traffic through the DNSFilter resolvers with no increase in latency.

Getting Agencies Onboard

"First of all, DNSFilter is opt-out, not opt-in." Archway Computer uses a provided template to inform customers of the benefits of DNS protection and the ability to opt out, but most do not. "The way we sell it is that DNSFilter stops threats from going outward when somebody clicks a suspicious or malicious link. We have firewalls and other protections to stop incoming threats, but DNSFilter is the tool for outbound threats.

"All of our clients are concerned about their reputation. They don't want to be associated with a breach, so they get the value right away."

The DNSFilter Summit Partner award is given to partner MSPs who espouse our values of security, integrity, and client protection. We are thrilled to name Archway Computer our inaugural Summit Partner for Q2 2021.